

HUNGRY

FOR FLOORING, STONE
AND TILE CUSTOMERS?



EXHIBITOR PROSPECTUS



Satisfy your need to reach highly targeted flooring, stone, and tile industry professionals with The International Surface Event.

2022 EXHIBITS 1 - 3 February

Mandalay Bay Convention Center | Las Vegas, NV

Comprised of three world-class tradeshow: SURFACES | StonExpo/Marmomac | TileExpo events, The International Surface Event (TISE) is the largest North American floor covering, stone, and tile industry event and is THE industry marketplace for buyers, specifiers, and influencers to source products, gain design inspiration and develop their businesses. Access this large, highly targeted audience by exhibiting at the event.

THE
INTERNATIONAL
SURFACE
EVENT™

SURFACES

ston
expo
MARMOMAC

tile
expo

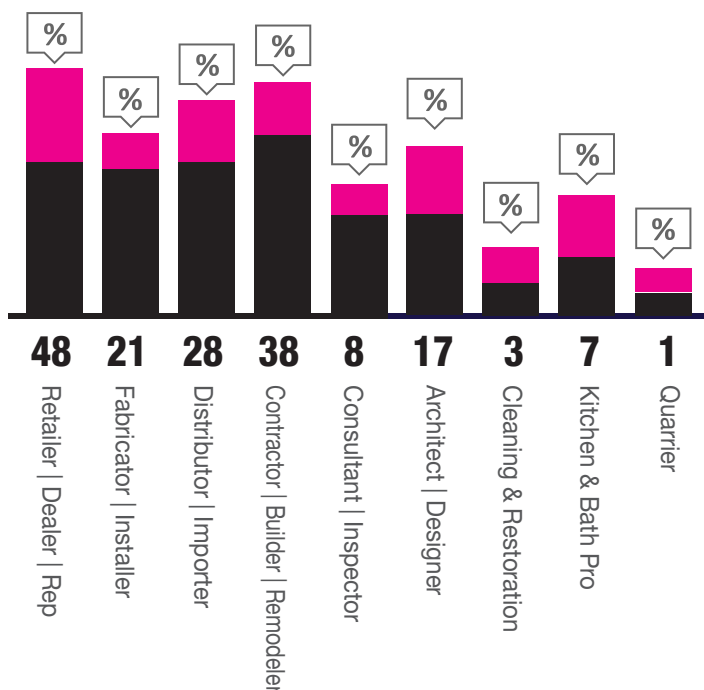
www.intlsurfaceevent.com/contactme

e. sales@tisewest.com

p. 800.547.3477



ATTENDEE DEMOGRAPHICS



New Buyers

35% Of TISE attendees are NEW annually to the event



Decision Makers

79% Of TISE attendees are key decision makers, management level or above



Markets Served

61% Of TISE attendees serve both industry market sectors



Sales Volume

67% Of TISE attendees have annual business volumes over \$1,000,000

ATTENDEE PURCHASING POWER

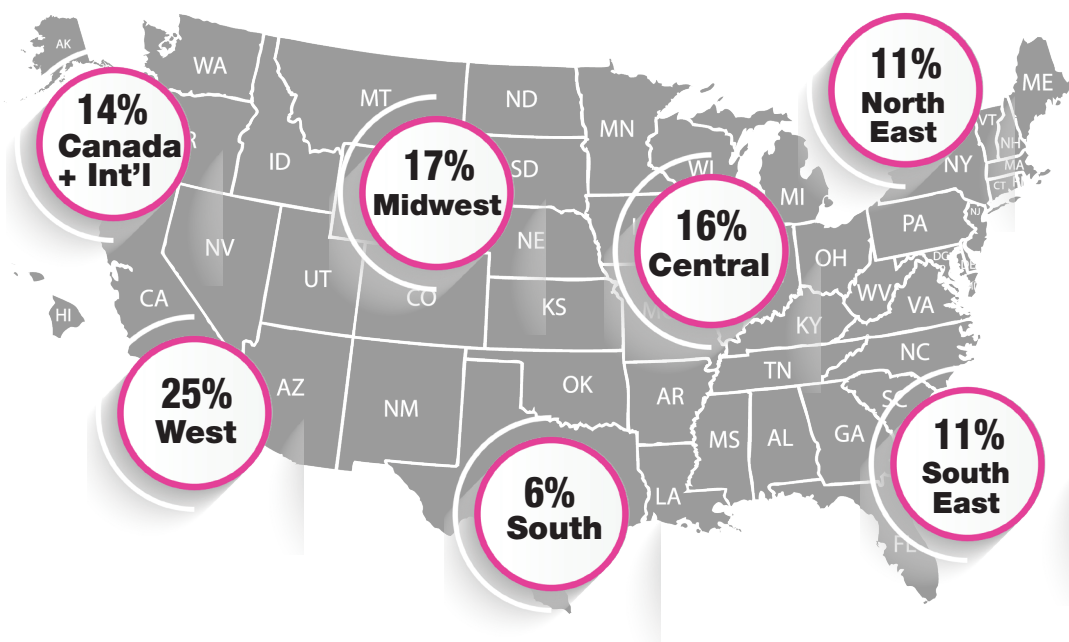
%

35 Of TISE attendees were NEW - that's a lot of new customers to purchase products.

%

79 Of TISE attendees are the key decision maker in purchasing for their companies

ATTENDEE GEOGRAPHY BY %



PRODUCTS SEEKING

- 48 % Hardwood
- 47 % Tile
- 45 % Carpet
- 45 % Tools/Equipment/Machinery
- 40 % Laminates
- 40 % Stone
- 35 % Installation Products
- 31 % Countertops
- 29 % Resilient
- 27 % Underlayment
- 23 % Rugs
- 20 % Made in the USA
- 15 % Training
- 13 % Associations/Media
- 13 % Refinishing/Restoration
- 13 % Sinks
- 13 % Wall/Window Coverings
- 12 % Concrete
- 12 % Cleaning/Maintenance
- 12 % Software
- 11 % Decorative Hardware
- 10 % Business Equipment
- 10 % Lighting
- 8 % Safety Equipment
- 6 % Freight Forwarding

DECISION MAKERS

- 42 % Owner/President/CEO
- 15 % Sales/Marketing
- 14 % Manager/Supervisor
- 12 % VP/Exec. Management

MARKETS SERVED

- 61 % Residential/Commercial
- 21 % Residential
- 10 % Commercial

ANNUAL SALES VOLUME

- 22% \$10,000,000 +
- 11% \$5,000,000 - <\$10M
- 11% \$3,000,000 - <\$5M
- 22% \$1,000,000 - <\$3M
- 25% Under \$1,000,000

2022 RATES

MEMBER*	1 Open Side	2 Open Sides	3 Open Sides	4 Open Sides
	(No Corner)	(1 Corner)	(2 Corners)	(4 Corners)
Standard	\$36.30	\$37.80	\$38.20	\$38.60

NON-MEMBER*	1 Open Side	2 Open Sides	3 Open Sides	4 Open Sides
	(No Corner)	(1 Corner)	(2 Corners)	(4 Corners)
Standard	\$45.40	\$47.25	\$47.75	\$48.25

Are you a member? Save Now!

*Members of the World Floor Covering Association, Natural Stone Institute, and the National Tile Contractors Association save by securing the member rate for exhibiting. Ask your sales associate about additional rates, meeting rooms, and package options. Data based on TISE 2020 attendee registration and survey data.